

REAL ESTATE ASSOCIATE OF ARTS DEGREE

To graduate with a specialization in Real Estate, students must complete the following required courses plus the general breadth requirements for the Associate Degree (total = 60 units).

Code	Title	Units
Required Courses:		
REALST 062	Real Estate Practice	3
REALST 068	Real Estate Appraisal: Residential	3
REALST 070	Real Estate Finance	3
REALST 074	Legal Aspects of Real Estate	3
REALST 076	Property Management	3
REALST 080	Escrow Procedures	3
REALST 100	Real Estate Principles	3
REALST 078	Real Estate Economics	3
or ECON 100	Introduction to Economics	
Total Units		24

Code	Title	Units
Recommended Courses:		
ACCT 200	Financial Accounting	4
BUSAD 103	Marketing Principles	3
BUSAD 106	Principles of Selling	3
BUSAD 100	Introduction to Business	3
BUSAD 210	Business Law	3
BUSAD 050	Business Math	3
CIT 010	Beginning Keyboarding and Word Processing	3
REALST 063	Real Estate Loan Processing Fundamentals	3

To earn an SBVC Associate Degree students must complete one of the following general education patterns:

SBVC GE requirements (<https://www.valleycollege.edu/student-services/counseling/graduation-requirements/>)

CSU GE requirements (<https://www.valleycollege.edu/student-services/counseling/csuge/>)

IGETC requirements (<https://www.valleycollege.edu/student-services/counseling/igetc/>)

Program Learning Outcomes

At the completion of this program, students will be able to:

- Critically analyze how real estate is acquired, held, used, regulated, taxed and transferred.
- Define the role and responsibilities of a real estate agent in California.
- Demonstrate an understanding of and familiarity in the world of real estate and its related terminology.
- Meet the requirements to sit for the California Real Estate License Exam.